

## Economic brief Prepared for LUTHERAN CONFERENCE

Presented by Bill Evans  
Global Head of Economics  
September 2004



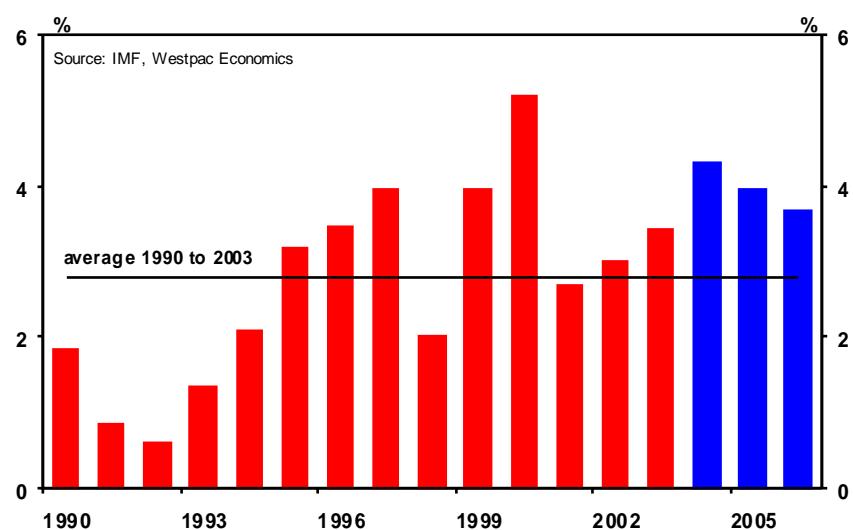
### Current forecasts - September 2003

	latest	Dec-03	Jun-04	Dec-04
Cash	4.75	4.75	5.25	5.25
3yr	5.00	5.50	5.80	6.00
10yr	5.35	5.65	6.00	6.40
Fed Funds	1.00	1.00	1.00	1.50
10yr	4.14	4.50	4.90	5.40
AUD/USD	0.67	0.67	0.71	0.73
EUR/USD	1.14	1.14	1.16	1.20

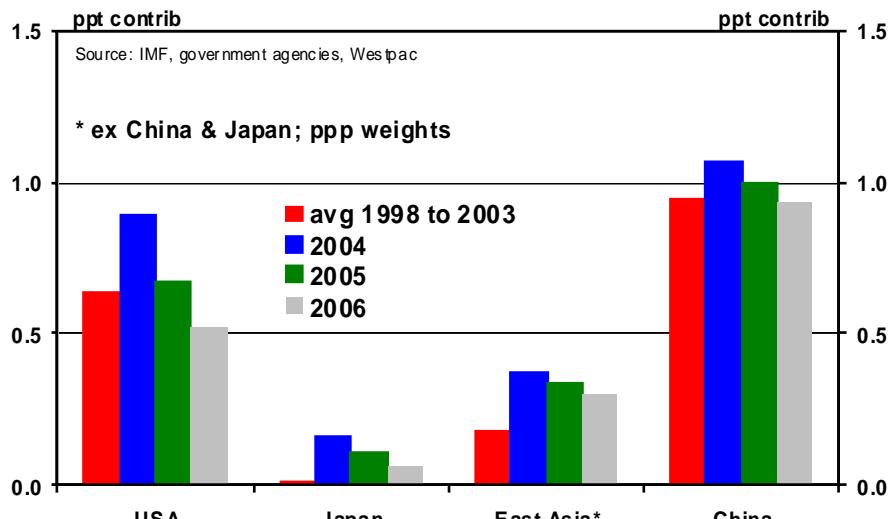
### **Current forecasts – September 2004**

	latest	Dec-04	Jun-05	Dec-05
Cash	5.25	5.50	5.50	5.50
3yr	5.22	5.80	5.70	5.50
10yr	5.41	6.00	6.10	6.20
Fed Funds	1.25	2.25	3.25	4.00
10yr	4.05	4.50	5.00	5.50
AUD/USD	0.71	0.70	0.65	0.62
EUR/USD	1.23	1.19	1.16	1.12

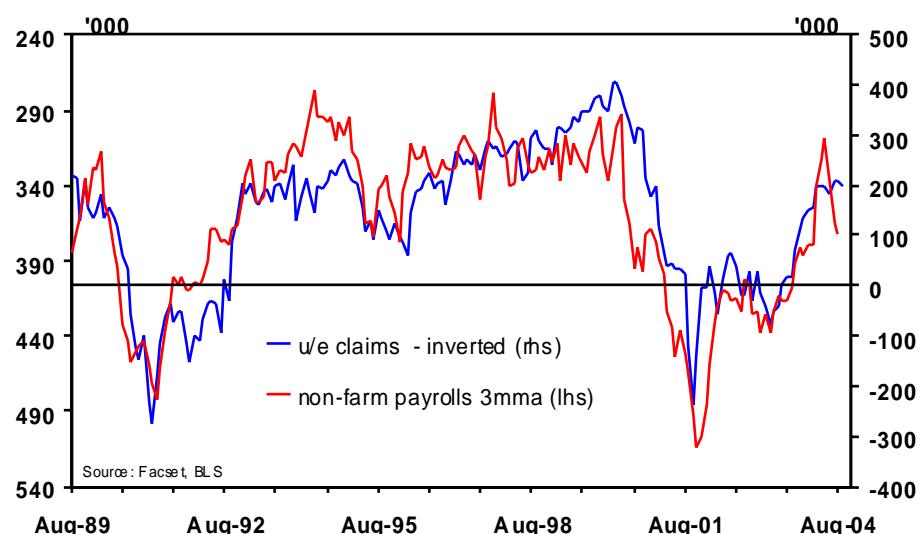
### **Global growth: 2004 the high point**



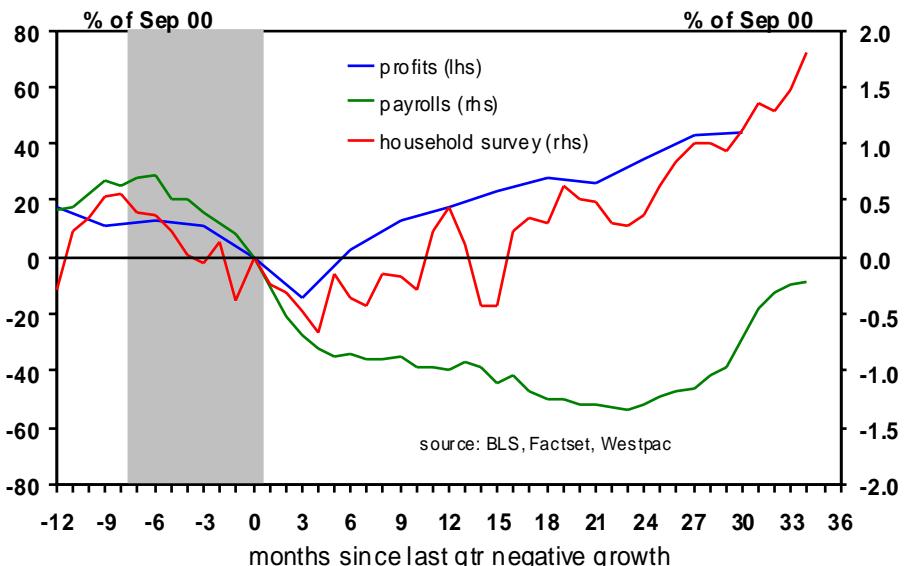
## Contributions to global growth: look to Asia



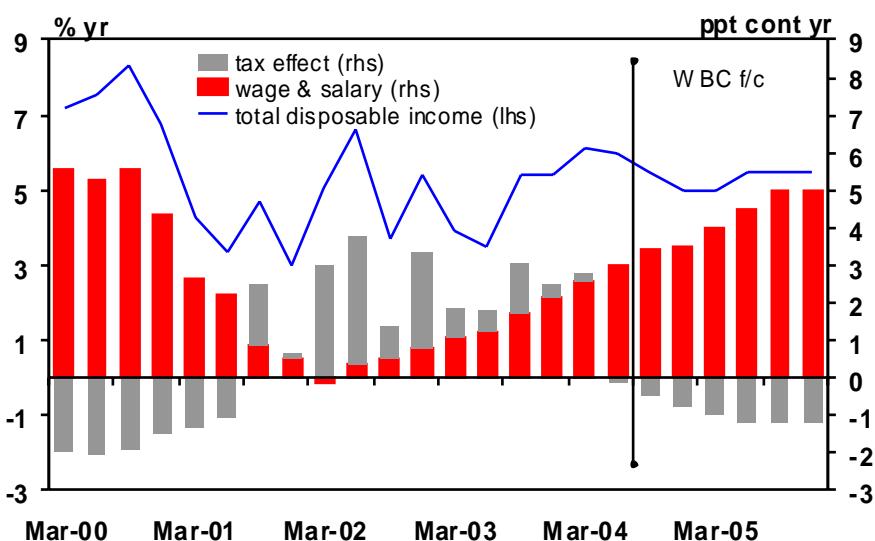
## US initial unemp. claims & non-farm payrolls



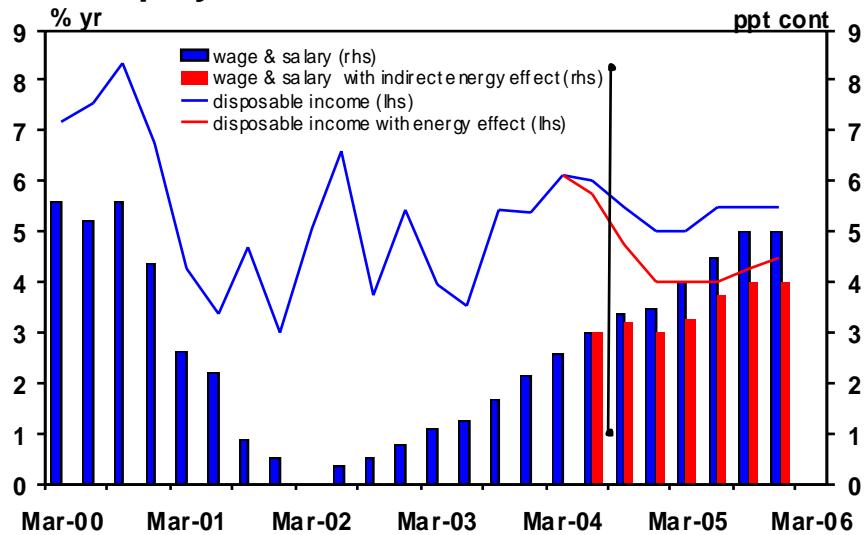
## US domestic profits will induce jobs



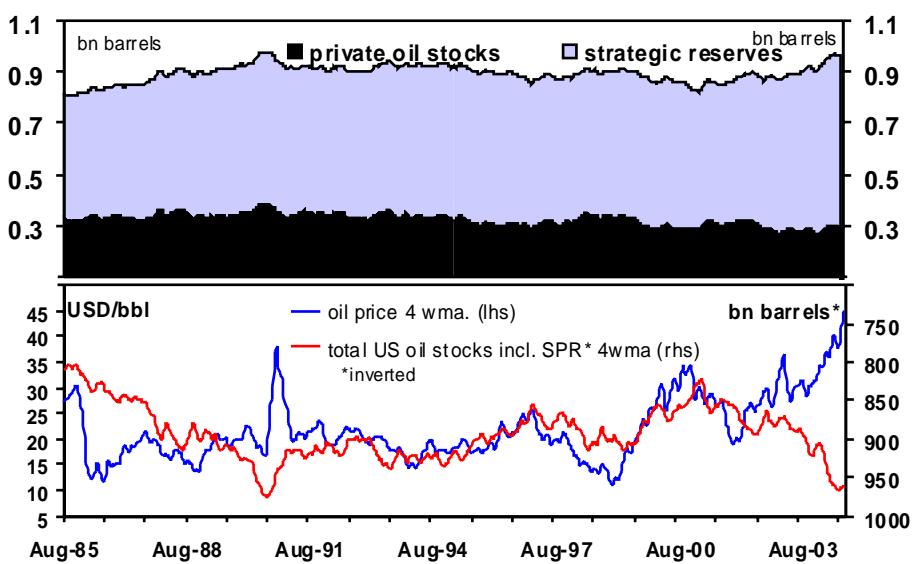
## What's driving US disposable income growth



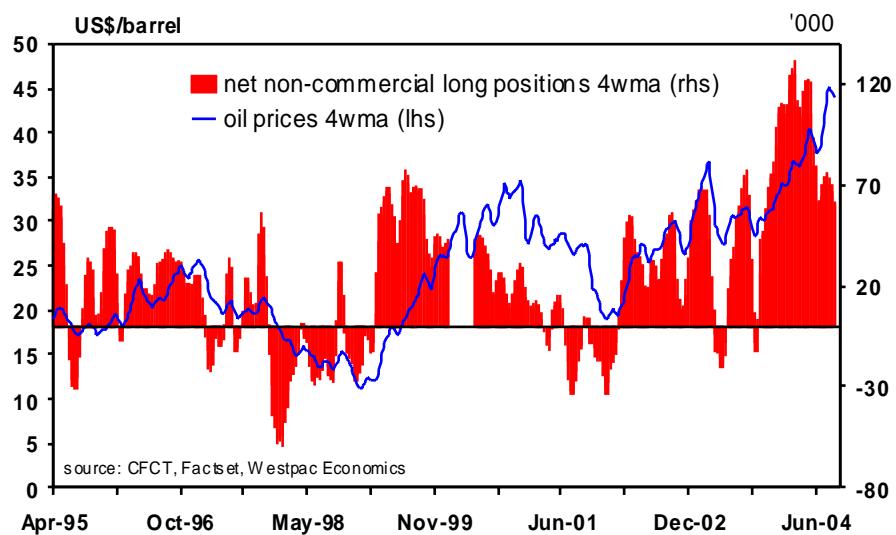
## Potential energy price impact on income & employment



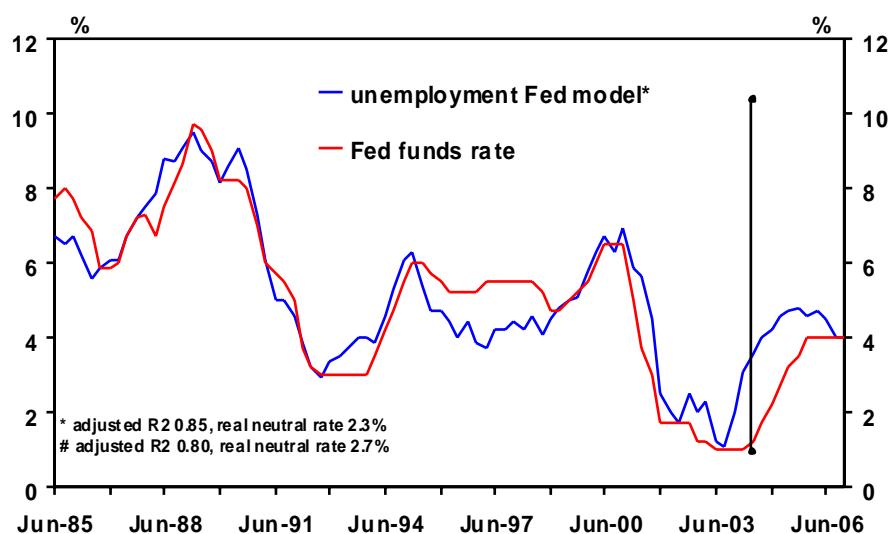
## Oil prices are rising despite larger US stocks

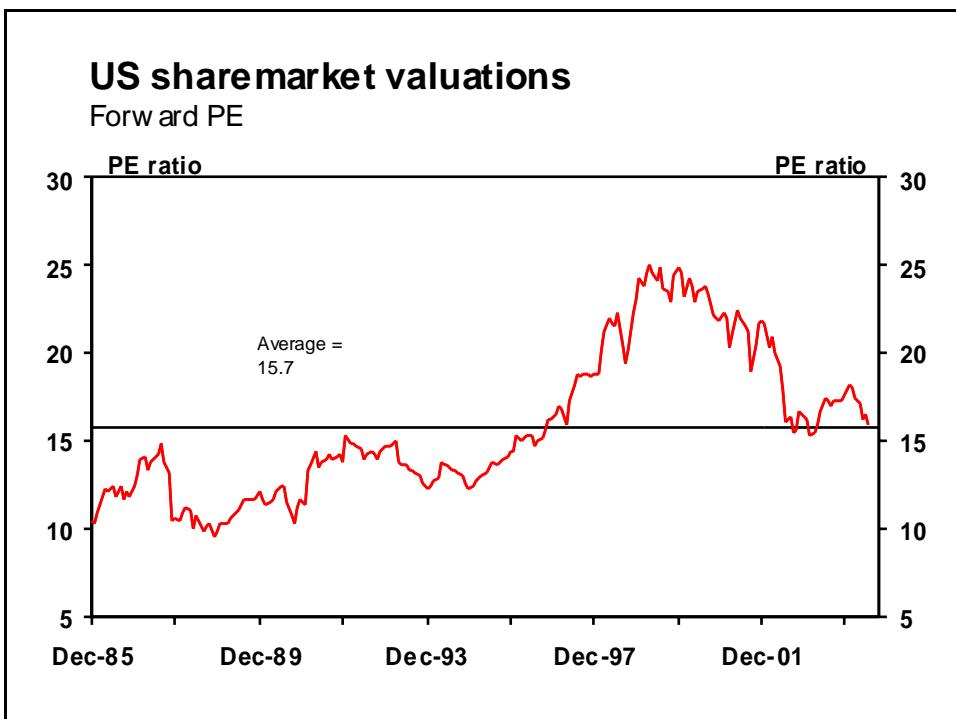
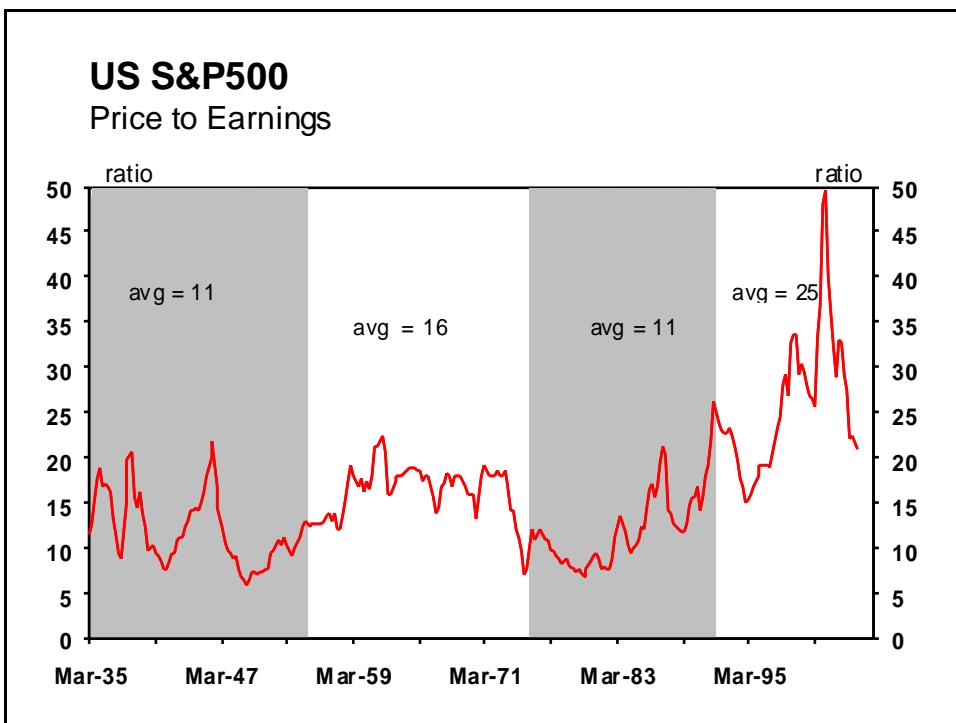


## Speculative positioning for oil is still net long

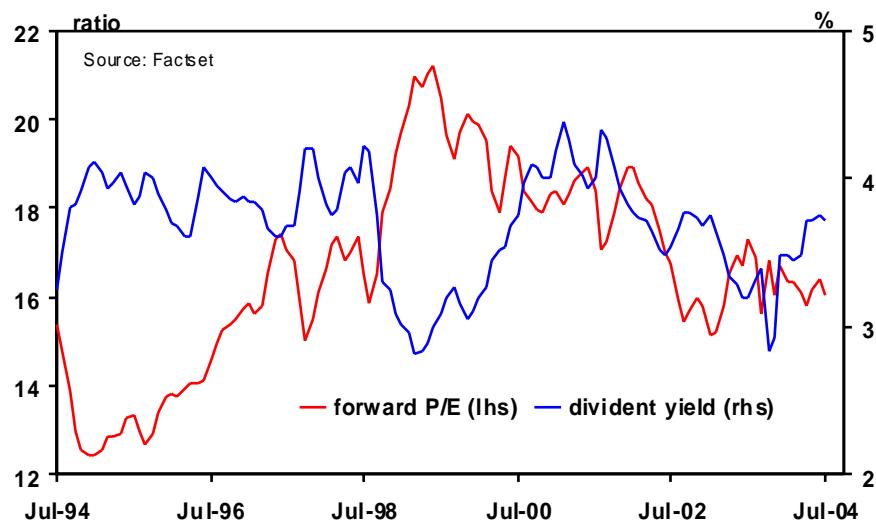


## The Fed has held back for payrolls

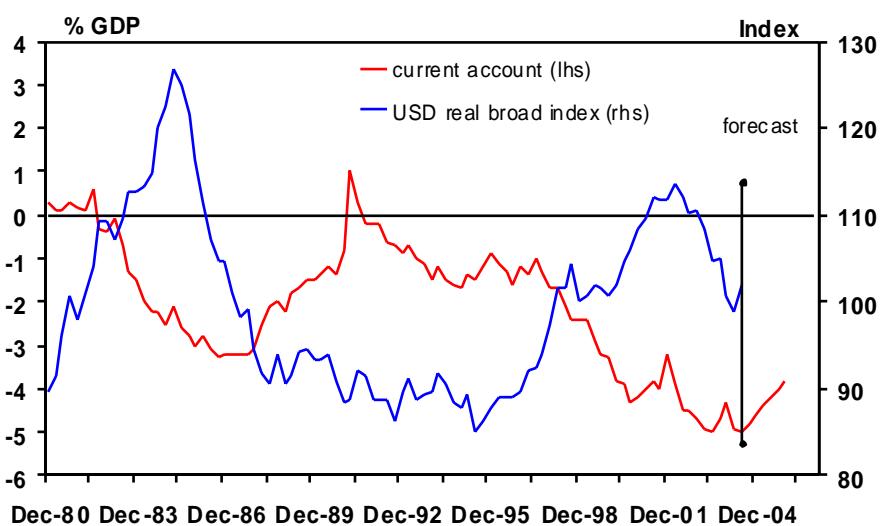




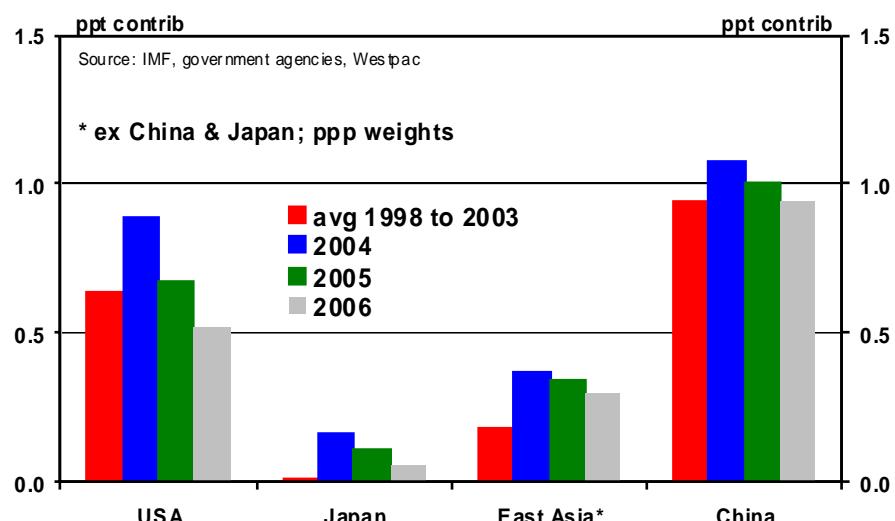
### Australian forward P/E



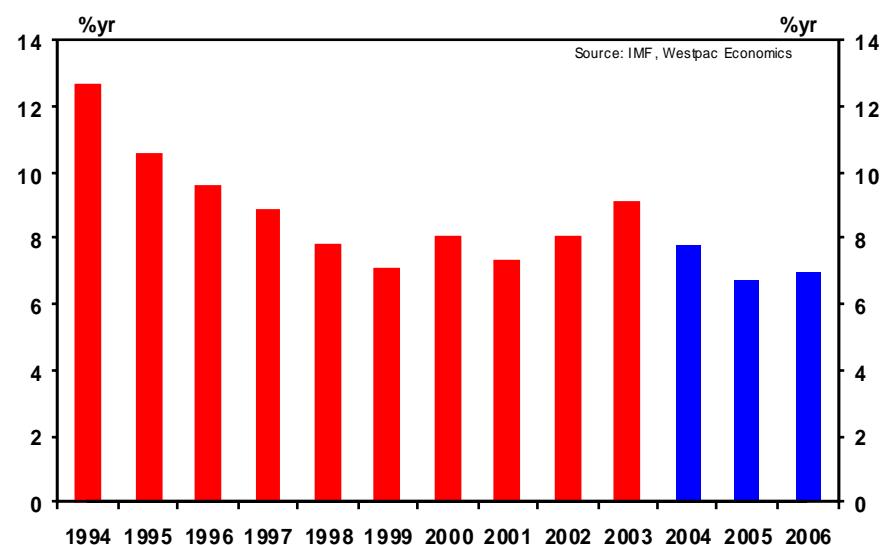
### US Current Account and US Dollar



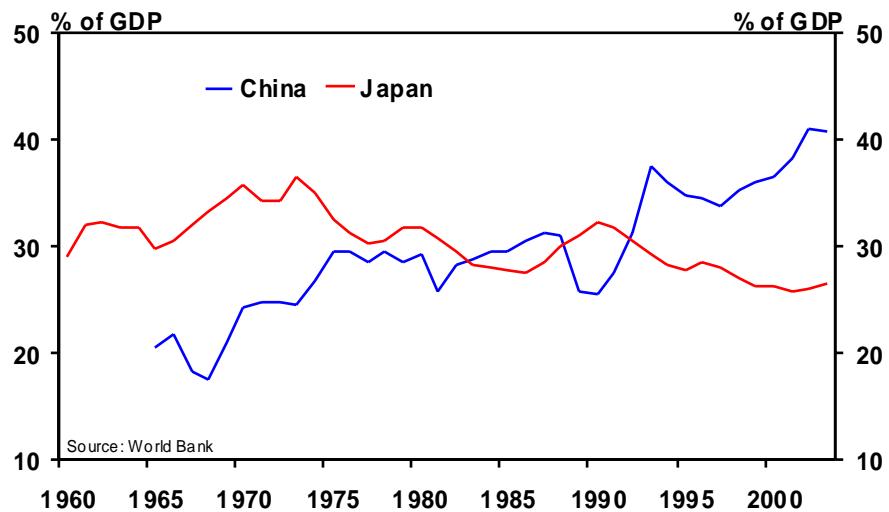
## Contributions to global growth: look to Asia



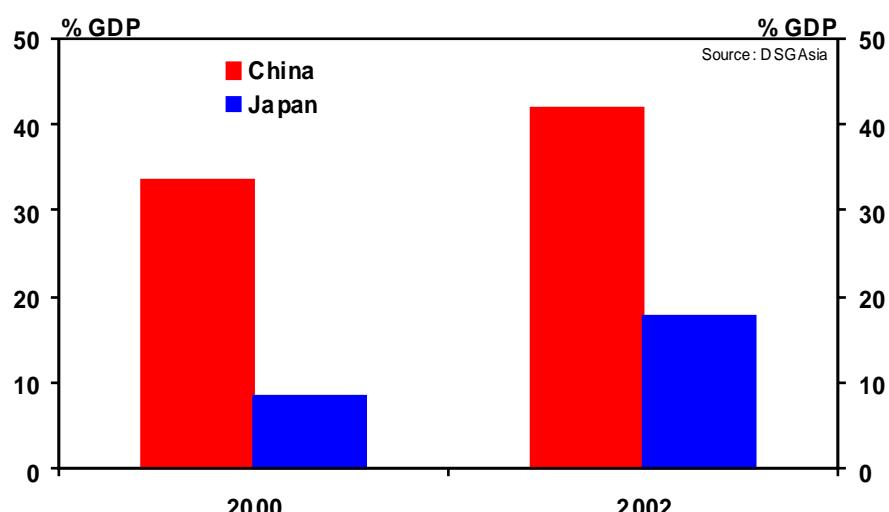
## China's GDP growth – “soft” landing



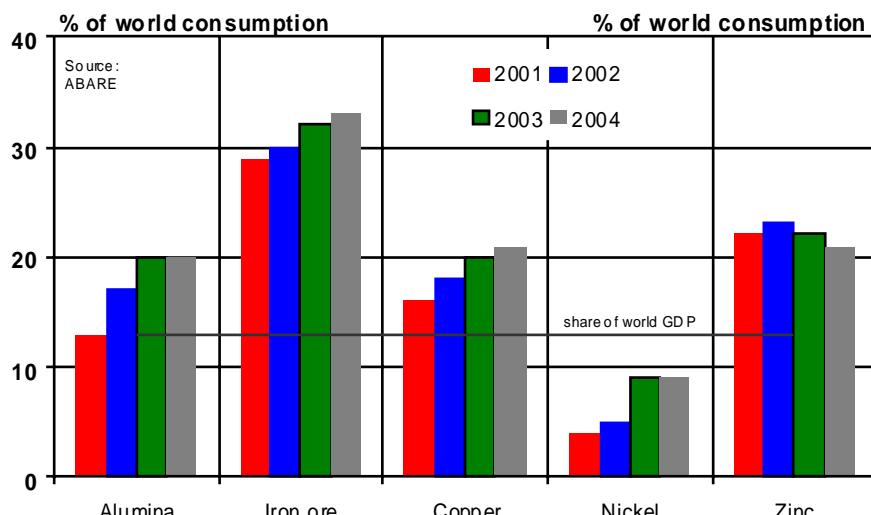
### Risk to global outlook - Chinese overcapacity – profits to slow



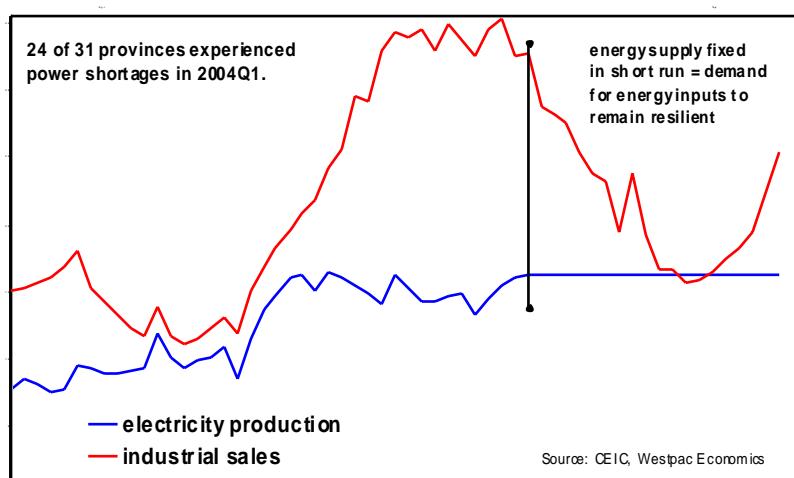
### Non-performing loans still a major issue in China – wrong allocation of credit



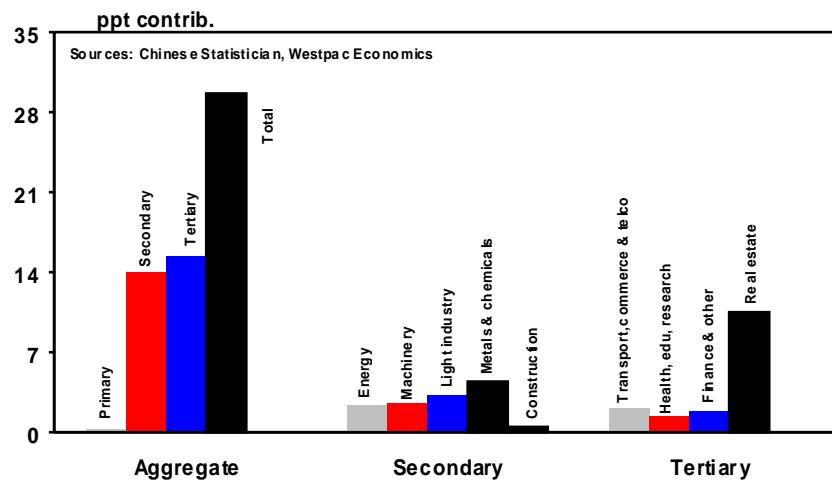
## China's share of global commodity demand



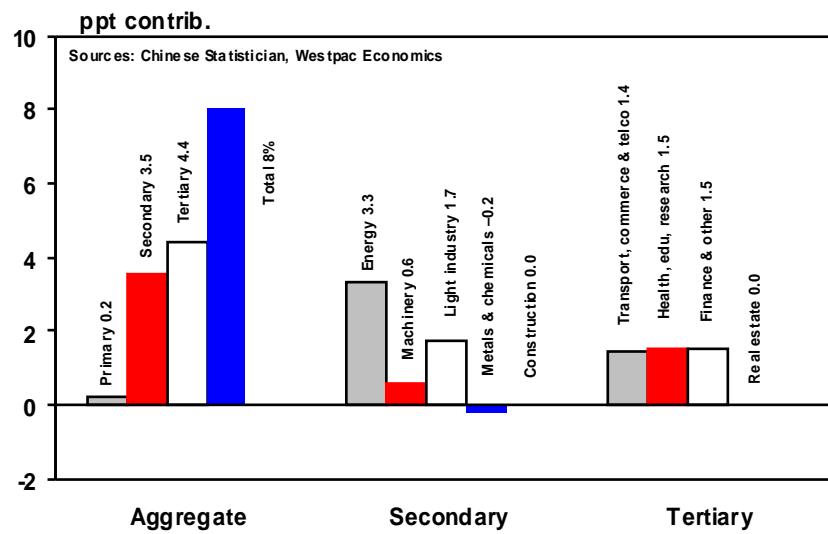
## Chinese energy demand exceeding capacity



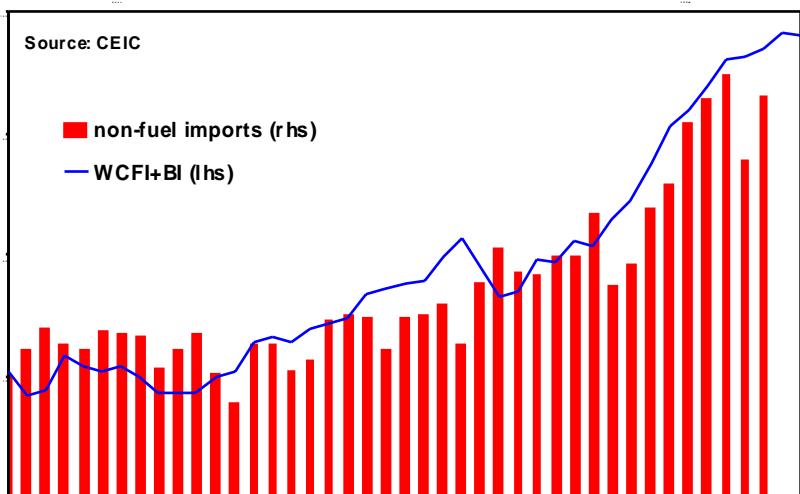
## Contributions to fixed asset investment growth



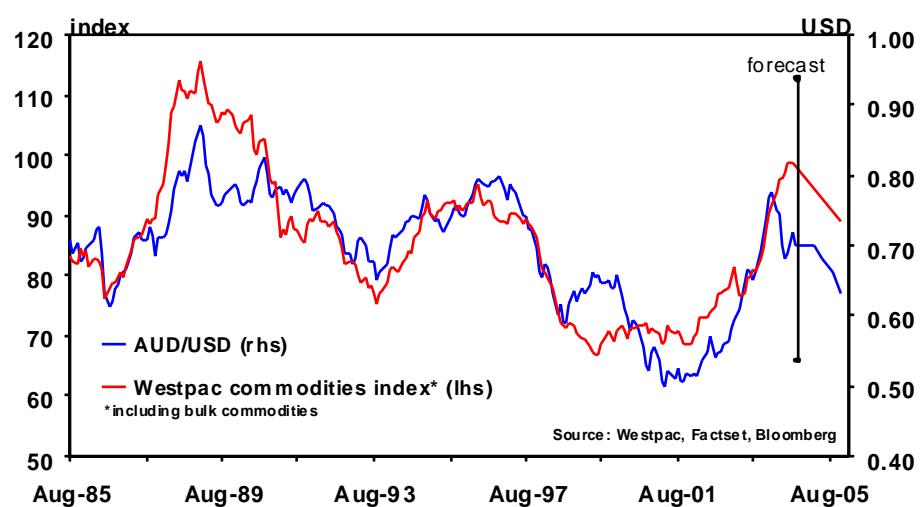
## Anatomy of an investment soft landing



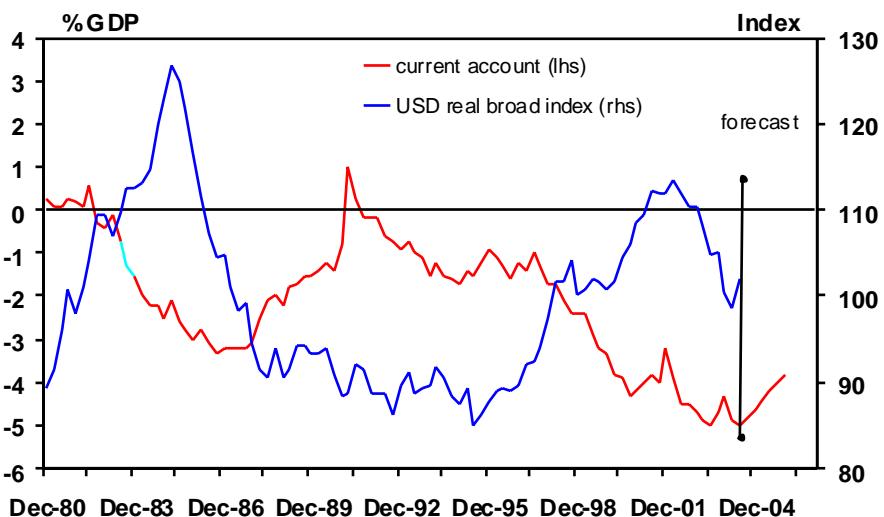
## Chinese demand & commodity prices



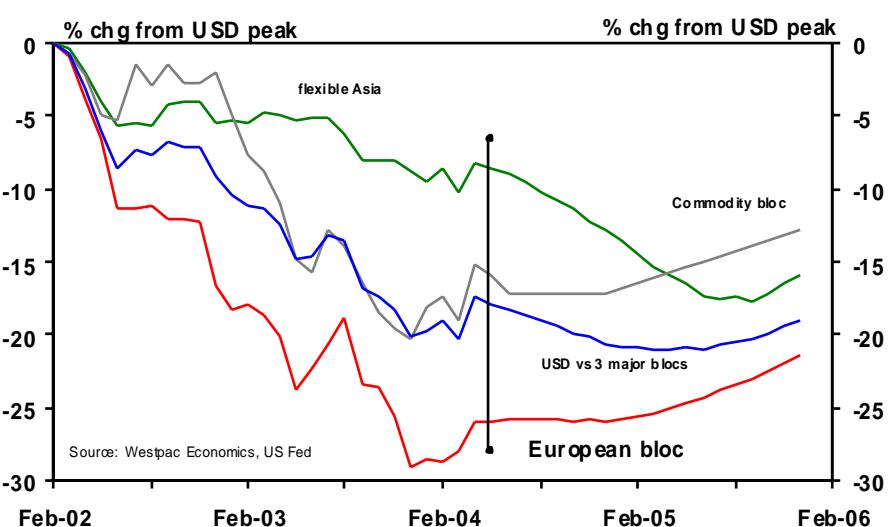
## Commodities price to turn down and drag AUD



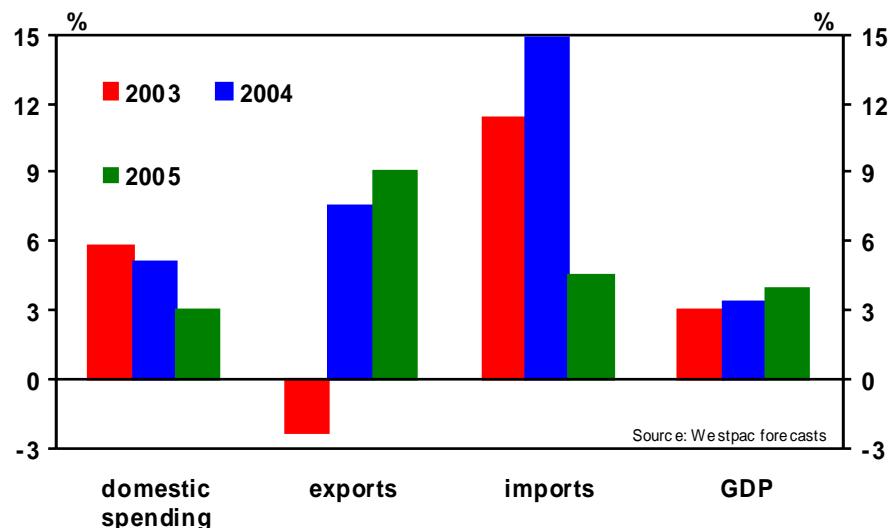
## US Current Account and US Dollar



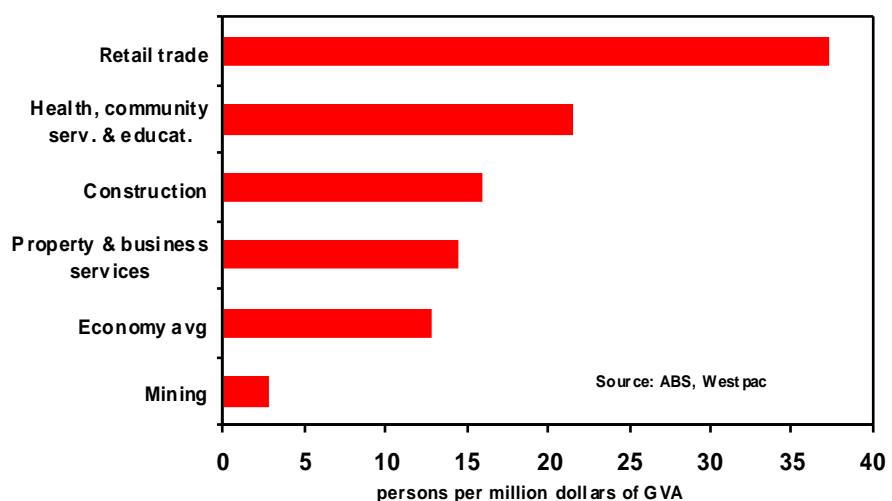
## The foreign exchange market 2002 to 2006



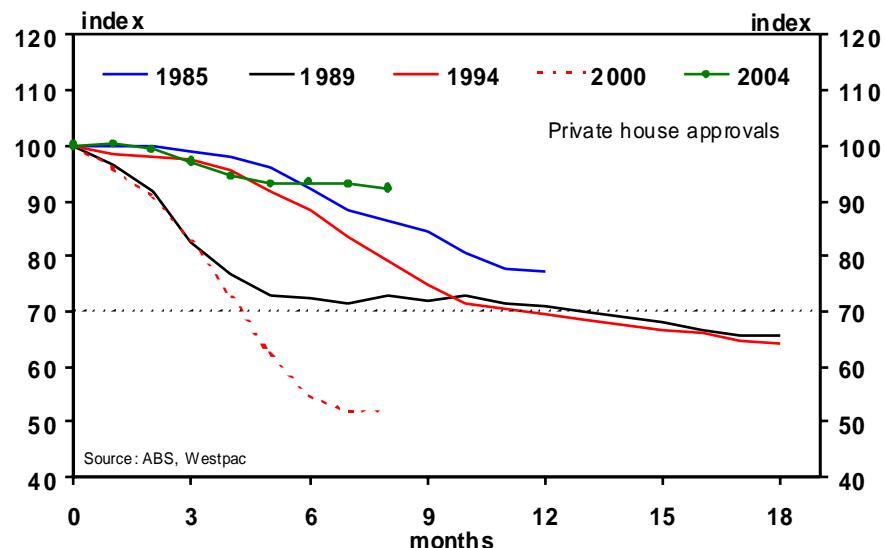
## Domestic demand to slow – offset by export recovery- but imports too high



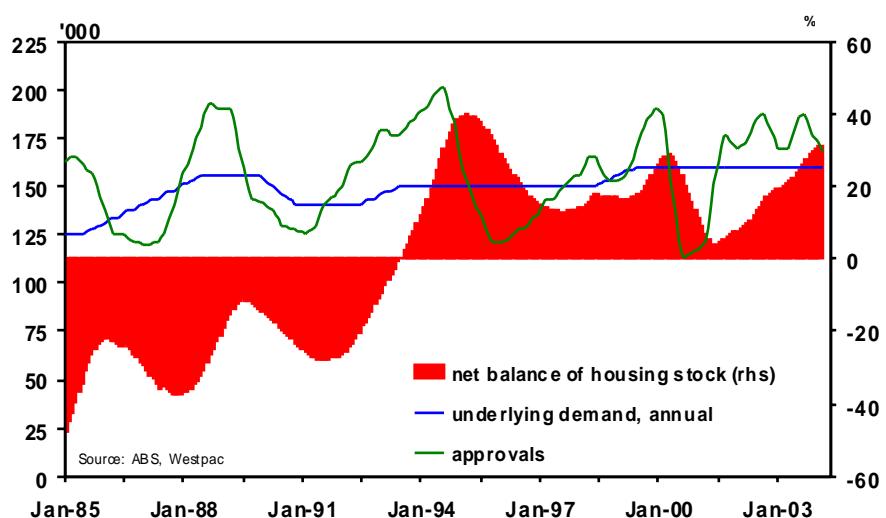
## Employment intensity



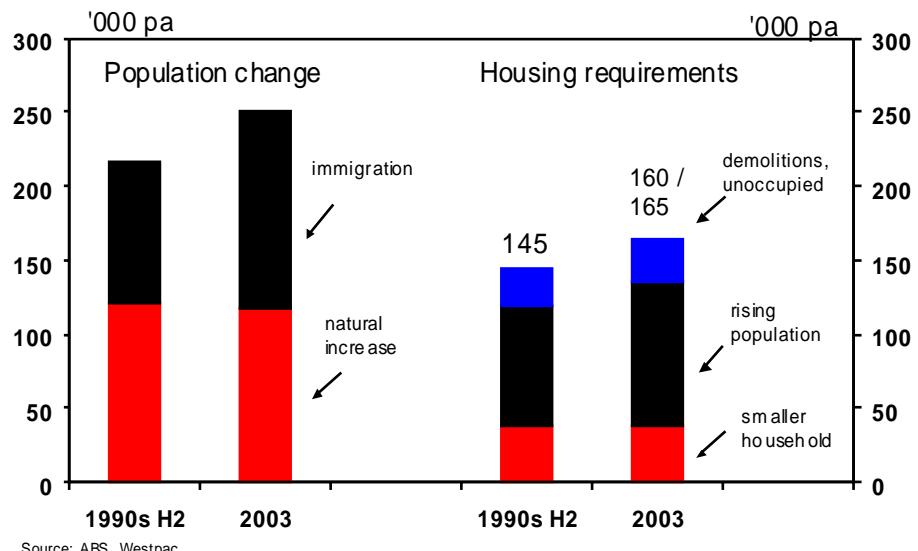
**Dwelling approvals downturns – houses.  
This is the mildest slowdown.**



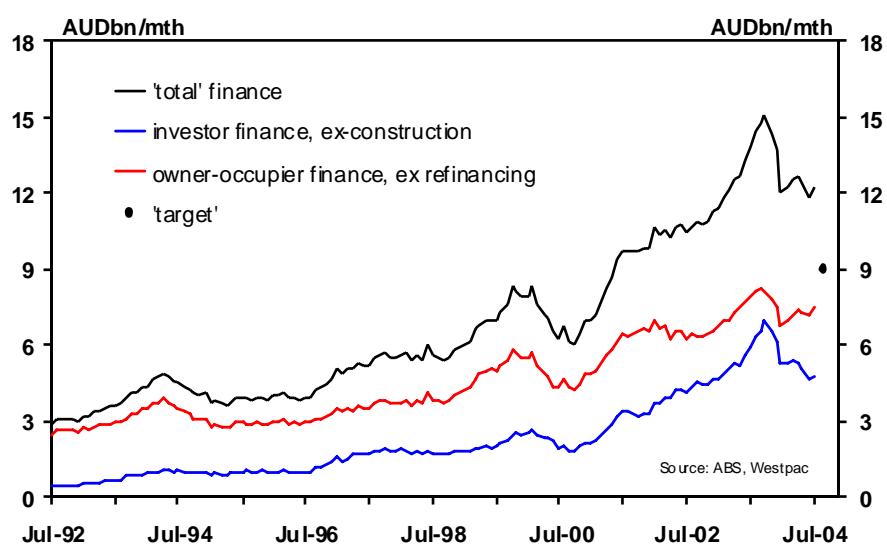
**Dwelling supply & demand- modest oversupply  
points to moderate downturn in activity**



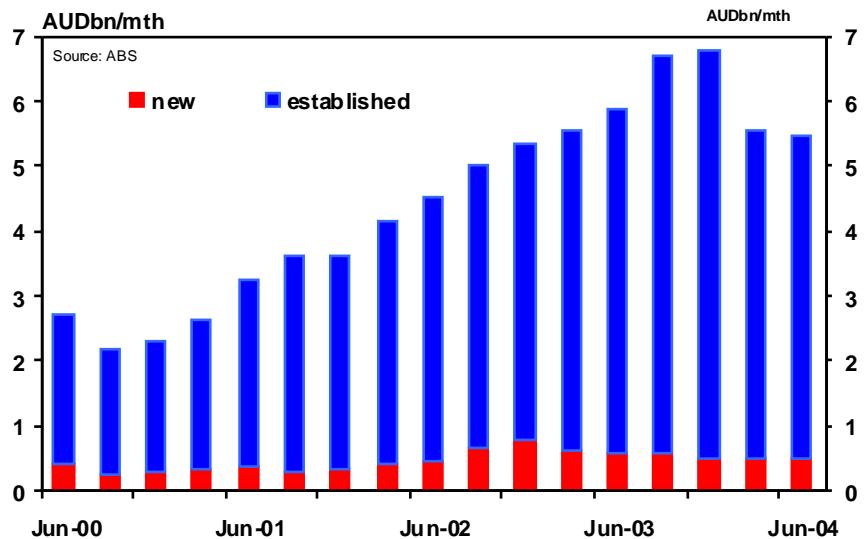
## Immigration drives up housing needs



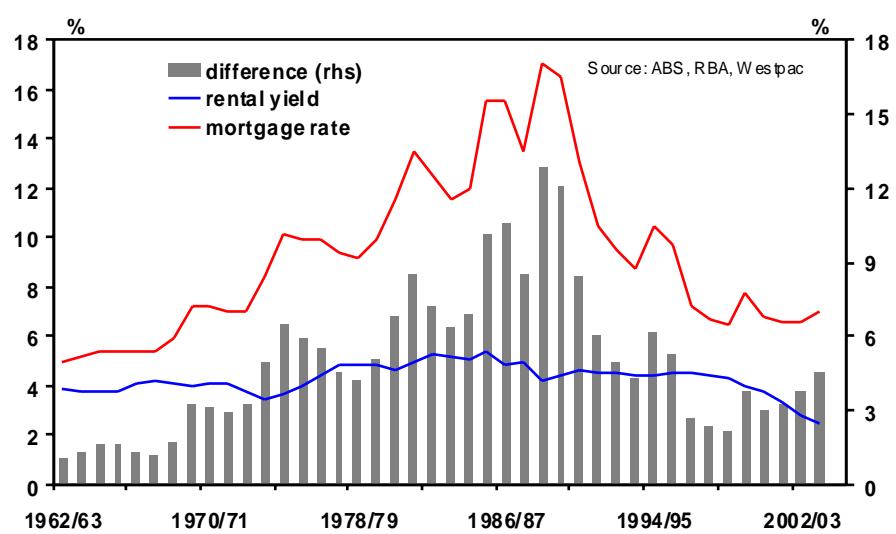
## Housing finance off peaks, but still too high



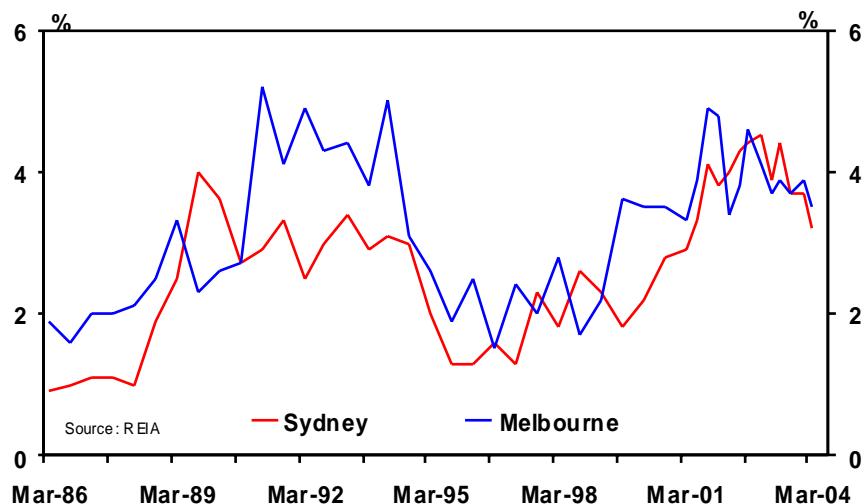
## Investment finance- its not about “off plan”



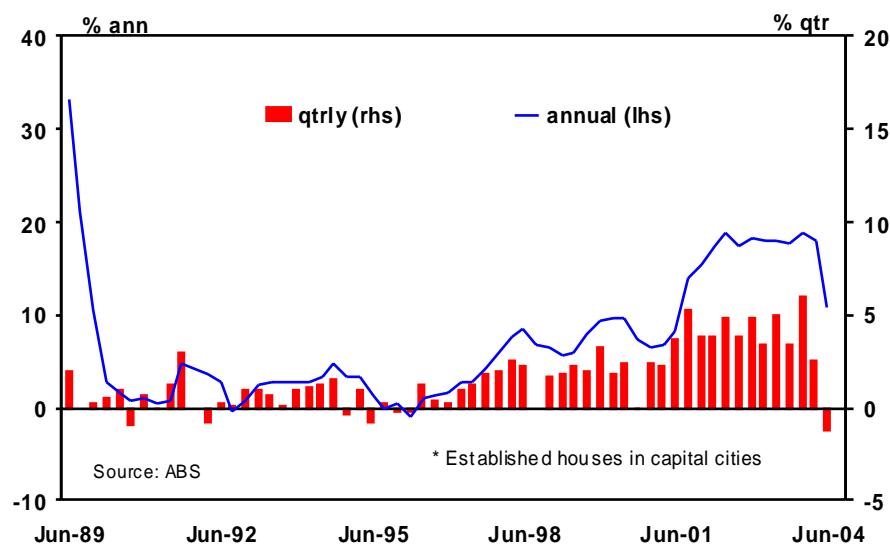
## Rental yield vs mortgage rates



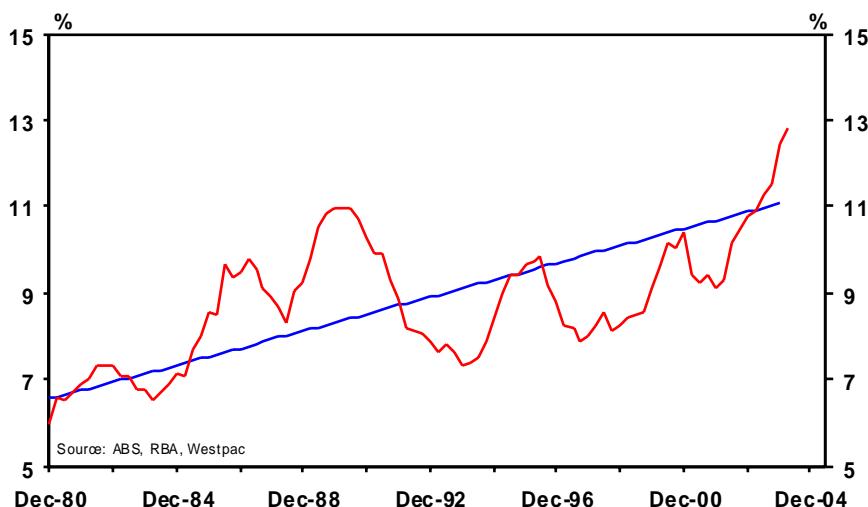
### Residential vacancy rates- falling



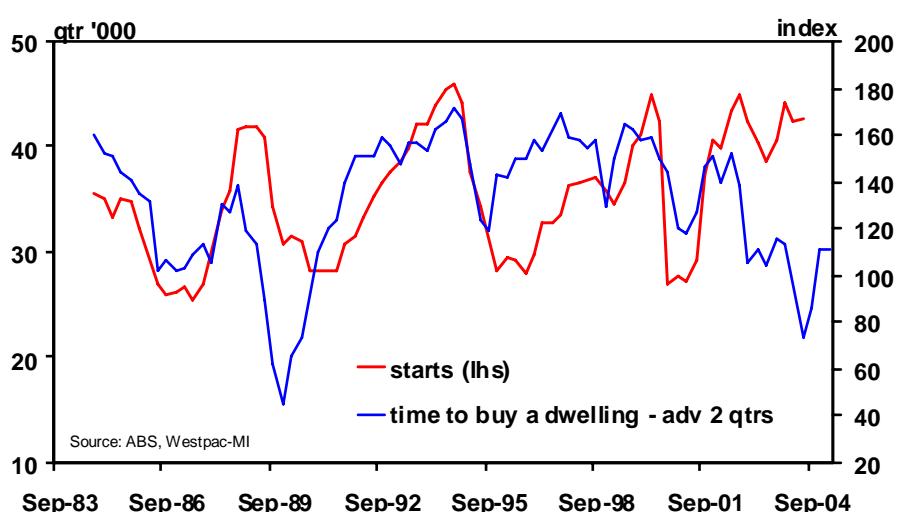
### House prices: a small pull-back in Q2



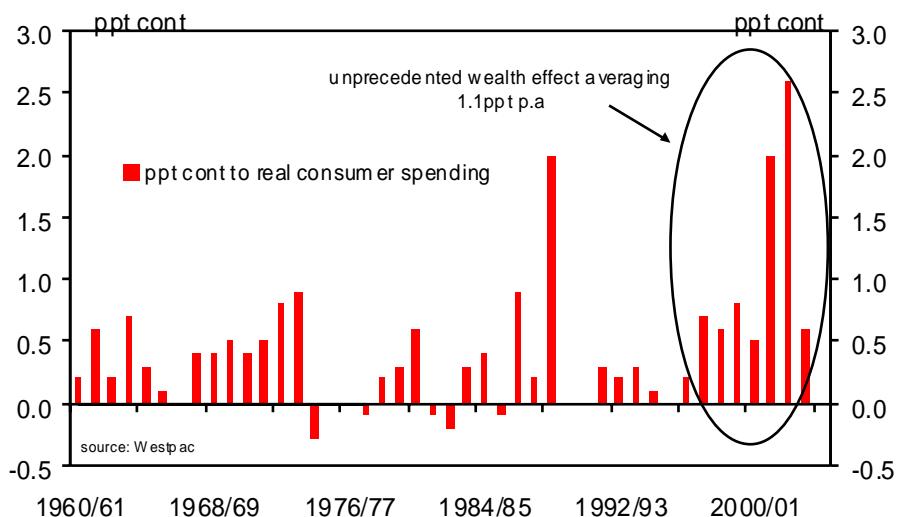
### Household debt servicing ratio – well above trend – vulnerable to rate hikes



### Sentiment points to housing downturn- but the worst seems to have passed

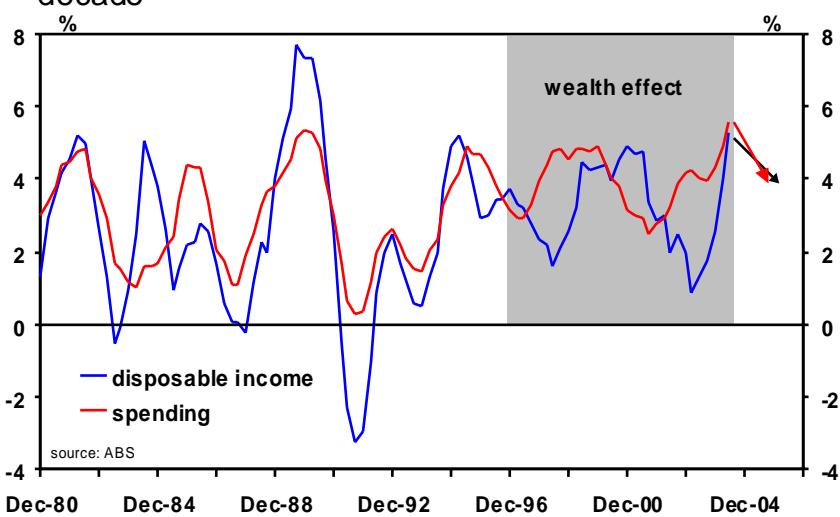


## Housing Wealth Effect

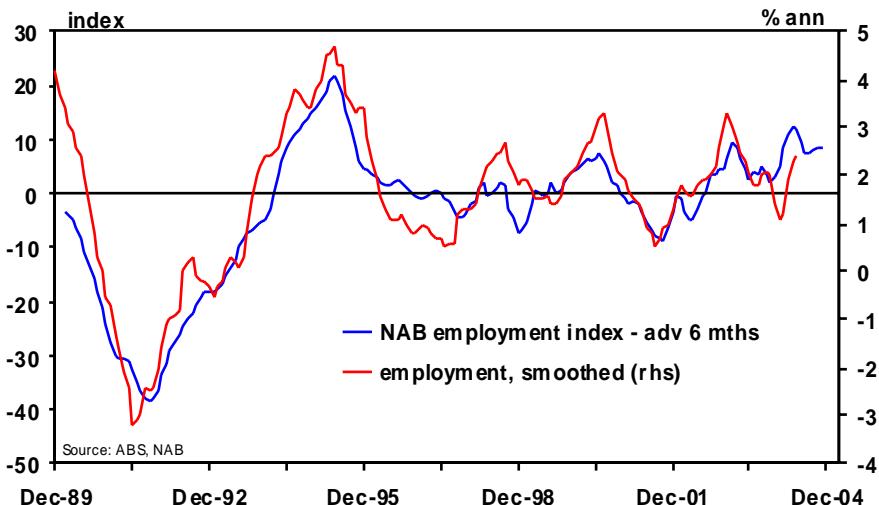


## Real consumer spending and income

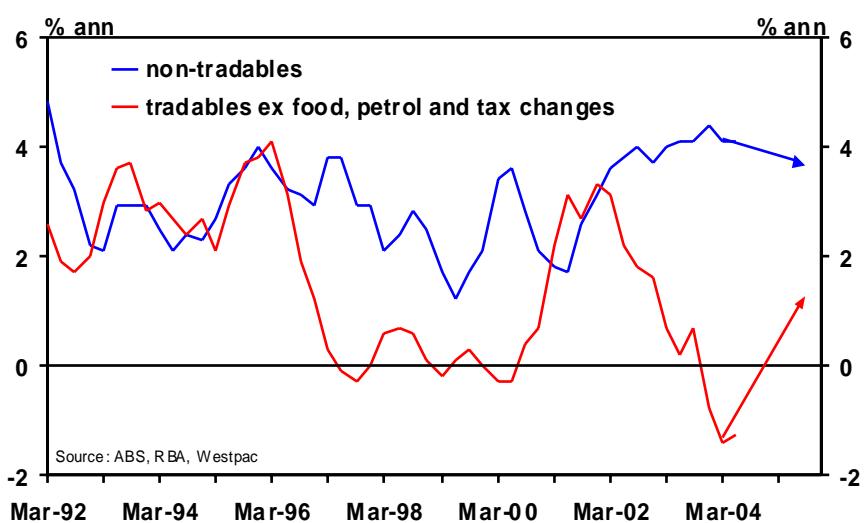
Spending will slow relative to income over coming decade



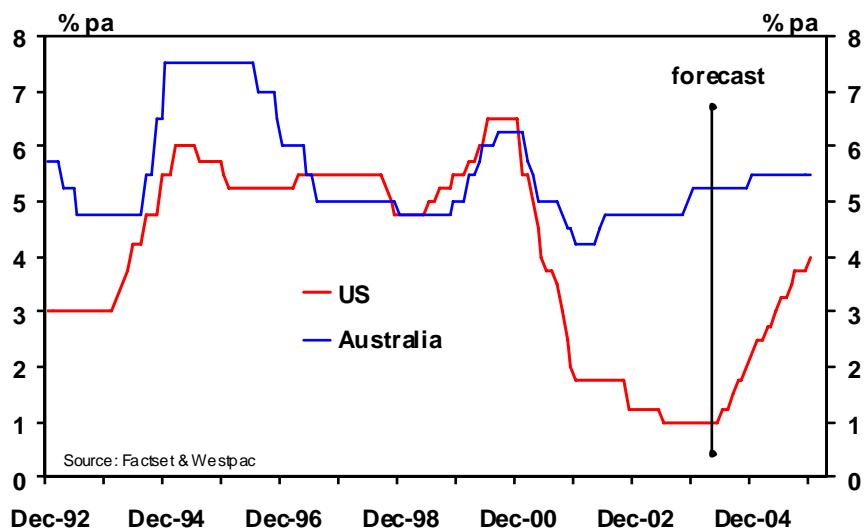
## Firms upbeat on employment – positive employment outlook from lead indicators



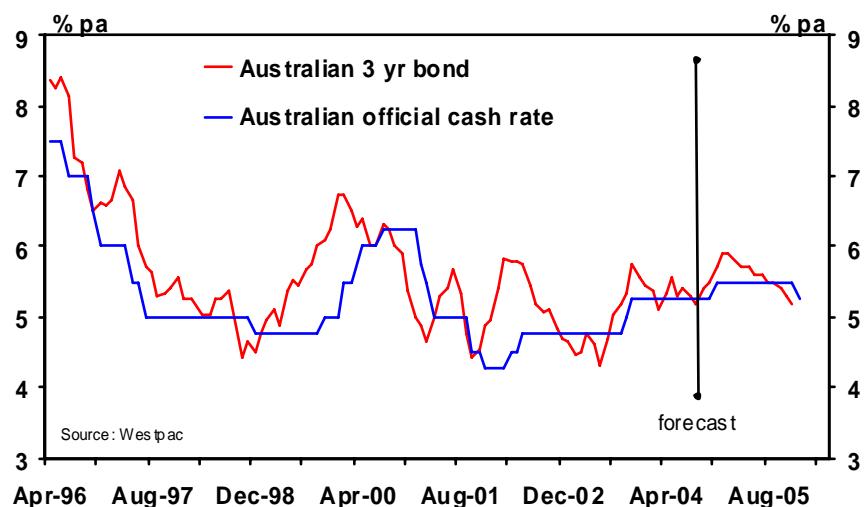
## Inflation is in the non-traded sector - AUD correction will reveal inflation pressures



## RBA & Fed: differential to narrow markedly



## 3-year bond rates heading higher – forecast rate hike is not priced into the curve



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